



Oregon Tilth (OTCO) provides over 40 years of hard-earned credibility for businesses that want to be sustainability leaders. We got started in 1974, planning and failing and learning how to create our own organic standards from the ground up. Years later, our founders slept on hotel room floors in Washington, D.C. with other organic pioneers to help create the national organic label we see in households today. Throughout it all, we've built a reputation for quality, validation, and dependability. Our certification services help you demonstrate a commitment to the highest global standards in food and farming.

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### **Our services**

OTCO is accredited to all scopes under the USDA National Organic Standards. We offer certification services for crop, livestock, wild crop and handling operations. We have been certifying organic products to multiple scopes for over 40 years. First accredited by the USDA NOP in 2002 when the final rule was first published. We have been actively engaged in certification and inspection systems throughout this time. We certify approx. 1200 crop and livestock producers and approx. 1200 handling operations across 49 US states. The diversity and geographic range give us a unique perspective on challenges and opportunities within organic certification. We have clients throughout the southwest, so are very familiar with the climate, geography and cropping systems.

### **Timelines**

We are able and will prioritize all new applicant timing needs for clients. We anticipate the certification timeline between 60-90 days from date of application receipt. For operations on a tighter timeline, we do offer expedited services for an additional cost.

### **Reduced and/or waived new applicant fees**

OTCO's fee schedule includes a \$300 new applicant fee for operations applying for certification. We are willing to waive this new applicant fee for all NMDA clients needing support with certification in 2021. The certification fees and inspection fees are outlined in our Fee Schedule. Contact us for additional information on pricing and certification fees.

### **New Applicant Customer Support**

OTCO's certification structure ensures that each operation has a dedicated team to support new applicants, including those switching from another certifier. This dedicated client service team follows and supports clients through their entire certification journey with a people-centered approach. We also have a dedicated new applicant team that works to foster and support operations as they prepare to submit an application. This team engages with prospective new clients throughout the process of completing the OSP, informing them of things to consider, and providing answers to questions. We also have a dedicated Help Center on our website, filled with helpful resources, including fact sheets, webinars, etc. Customer service is part of our culture and we approach our work in certification through an educational and supportive lens – keeping the operations and the people at the center of that journey.

### **Contact us to get started!**

Request an Application:

<https://tilth.org/certification/apply/application/>

Call: (503) 378-0690